

# Sorting out the Financial Stuff:

# **Helpful Tips and Information for Incoming Medical Students**

Congratulations on your admission to Schulich Medicine! You've made it and we are so glad you will be part of the Schulich Family!

Over the coming months, you will have many things to sort out—where to live, who to live with, obtaining police checks, immunization records etc....all important for a successful start on this next part of your journey.

One of the things you are probably most concerned about is how you are going to pay for all of this. For many of you, you may be considering a combination of personal and/or parental savings, provincial & national loans and lines of credit.

The Learner Experience Office, with the help of our colleagues at Western's Student Services, the Canadian Medical Association and the Ontario Medical Association, developed some information and resources to help you navigate this next step.

#### Here is what you'll find:

- 1.0 Figuring out What You'll Need: Cash Flow & Budgeting
- 2.0 Understanding the Medical Student Line of Credit
- 3.0 What the Banks Have to Offer: Line of Credit Comparison Chart
- 4.0 Looking After Yourself and your future: Disability Insurance
- 5.0 Financial Aid for Medical Students: OSAP, Bursaries & Need Based Awards
- 6.0 Useful Contacts

# 1.0 Figuring Out What You'll Need: Cash Flow & Budgeting

#### What is Cash Flow?

Cash flow is simply a record of your income and expenses. How you manage that record, however, has a direct effect on your ability to minimize debt during medical school and start your career on the right foot. The first step to managing your debt is to develop an annual budget.

Building an annual budget for each year of medical school will help estimate your costs and potential income. Some examples include:

Basic Costs	Other Costs	Sources of Income
Tuition	Travel	Summer work
Books	Membership fees	Grants
School fees	Insurance	Scholarships
Rent/Accommodation	Interest accumulation on debt	Gifts and family assistance
Food/Entertainment		

To calculate your personal income and expenses, you may want to use an online debt assessment tool (e.g., https://mdm.ca/tools/medical-school-cost-calculator).

## Calculating your Personal Income & Expenses is comprised of three easy steps:

- 1) Estimating your net worth the difference between what you have and what owe
- 2) Calculating your cash flow where your money comes from and where it goes
- 3) Projecting your total debt how much debt you will take on during medical school

The results from this tool will provide a snapshot of where you stand financially. Using this knowledge, adjustments can be made to your budget (i.e. reducing expenses or increasing borrowing) to maintain alignment with your debt management goals.

#### Why do I need to pay attention to this?

Pursuing your dreams of medicine can be financially daunting. The combination of debt from medical school, an undergraduate degree, and personal debt can accumulate to over \$150,000 upon graduation! The key to managing that debt to an acceptable level is proper budgeting.

Secondly, keeping to your budget will provide full visibility on your spending habits. Therefore, no expense should come as an unwanted surprise as your budget has already accounted for it.

Creating and managing your budget is a necessary step to managing your cash flow and allocating funds to meet your short-term and long-term financial goals and requirements.

## What options should I be considering?

Expenses generally fall into the categories of basic lifestyle expenditures and discretionary expenditures.

Basic lifestyle expenses are those that would be difficult to avoid without changing your standard of living. Some examples are housing, food, transportation, and clothing.

On the other hand, some examples of *discretionary expenses* are vacations and entertainment. When determining your budget, it is important to consider what expenses are necessary for your lifestyle and what expenses are discretionary.

Additionally, it is important to understand the annual costs of medical school. The Schulich Medicine program is four years long and each year looks financially very different. Therefore, you should be re-visiting and adjusting your budget on an annual basis to account for variation.

## An example of costs associated with the 4 years of Medicine can be found below:

Sample Budgets Academic Year 2023/2024				
Expense	Yr. 1 (39 wks)	Yr. 2 (40 wks)	Yr. 3 (50 wks)	Yr. 4 (35 wks)
	10 months	10 months	12 months	8 months
Tuition/Ancillary Fees	25,635	25,635	25,635	25,635
Books	2,885	2,885	2,581	2,705
Rent \$700/mth	11,000	11,000	13,200	8,800
Food \$400/mth	5,000	5,000	6,000	4,000
Transportation Home	750	750	750	750
Entertainment \$100/mth	1,000	1,000	1,200	800
Clothing \$75/mth	750	750	900	600
Personal Items/Incidentals \$100/mth	1,000	1,000	1,200	800
Laundry \$30/mth	500	500	600	400
Utilities/Cable \$100/mth	1,000	1,000	1,200	800
Phone/Internet \$100/mth	1,000	1,000	1,200	800
Transcripts & Official Western Letters	50	50	50	50
Elective Costs incurred in Third Year			2,200	

Four Year CARMS				4,600
Total	\$50,570	\$50,570	\$56,716	\$50,740
Note: This budget is a guideline, take into	consideration the fo	ollowing when asse	ssing an individual stu	dent's budget:
1. Interest payments on line of credit.				
2. Purchase of a used car in third or fourt	h year (approx. \$6,0	00).		
3. Adjust budget for students living at hon	ne, married student	s, and sole support	parents.	

# 2.0 Understanding the Medical Student Line of Credit

What is a Line of Credit?	A line of credit is a financing option available to students that allows them to
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	borrow to finance tuition payments, living costs, and other needs during
	medical school. A line of credit is a funding source that a borrower can make
	use of at his or her discretion. Unlike a standard loan, the borrower does not
	begin incurring interest charges until the line is actually used for spending. In
	general, lines of credit vary widely with respect to fees, interest rates,
	available limits, and repayment terms; however, because of their unique
	profiles and borrowing needs, medical students in Canada can easily access
	very large lines of credit at favourable interest rates relative to other
	borrowers. Due to the high tuition costs and the need to fund living and travel
	costs for the duration of medical school, medical student lines of credit are an
	increasingly important source of funding for medical students across Canada.
	increasingly important source of funding for medical students across canada.
Why do I need and what	Most major financial institutions offer some form of credit line for medical
options should I be	students. Individual products and services may vary slightly between
considering?	companies and regions, but most lines of credit are fairly similar in terms and
	structure. For instance, medical student lines of credit are generally offered at
	Prime – meaning that the funds borrowed from the line are charged the
	Prime rate of interest (currently 7.20%). If an applicant is deemed
	creditworthy, a prime rate should be the standard for a medical student line,
	so if a higher rate is offered, you should consult other institutions to find out
	if a more favourable rate is possible.
How much financing will be	Line of credit limits (the total that can be borrowed during medical school)
made available?	will vary from institution to institution. Borrowers want to ensure that they
APH de Constant	will have enough to fund their needs at least until graduating
Will the financing me	Depending on the borrower's budget discipline and spending habits, up-front
made available all at once or in increments?	access to a large sum could result in over-spending and over-borrowing. A
or in increments?	more incremental product might result in less borrowing over four years.
	Students must realize that in the up front lines of credit option, borrowers may not allow for further credit increases in residency therefore you must be
	mindful not to maximize your LOC during medical school. You may require
	this credit during your residency years as well.
How is interest charged and repaid?	Interest could be capitalized every month – meaning it's simply added to the
Tour is interest onargea and repaid.	amount owing, or the lender may require monthly interest payments, where
	the borrower could have to borrow from the line every month to pay interest.
How long will funds from the line	Despite the fact that they are earning salaries, many residents still rely heavily
be accessible?	on lines of credit well after medical school. Some financial institutions will
	continue to allow borrowing up to allowable limits during residency; others
	may opt to limit a resident's ability to borrow additional funds.
	may ope to mine a residence ability to borrow additional funds.
How long will the line of credit	Some lines will continue to provide financing at prime during residency, and
be available at prime?	some will even provide prime into practice if some conditions are met.
•	Other institutions may increase the rate soon after medical school.
	Borrowers will want to keep financing at prime in place as long as possible.

#### I've got the line of credit...what next?

Once you have chosen the appropriate line of credit, the next priority should be establishing a debt management plan to help ensure that funds are borrowed responsibly. This could involve <u>developing a cash flow statement</u> to understand spending habits and then working out a realistic budget that will prevent over-spending in medical school.

#### I need some help figuring this out...

Financial advisors can help students develop financial plans that are focused on debt minimization and can answer questions around everything from maintaining strong credit to transitioning into a saving and repayment plan in residency. Having a plan and sticking to it for the duration of medical school can have a significant impact on the debt students accumulate and the subsequent interest charges. See the <u>contacts</u> section of this booklet if you need assistance in finding someone to talk to about your questions.

#### What about the future?

The debt management plans that students develop in medical school can be adapted in residency when they will be confronted with a number of choices related to debt repayment, saving and investing, and preparing for a transition into practice. If residents can stay on budget, limit borrowing, and at least pay the interest on the lines on credit every month, they can stop their debt from expanding and pivot into a repayment system when budgets allow.

Lines of credit offer many benefits to medical students, but it is important that you understand all of the facts pertaining to your individual circumstances. You are encouraged to do your homework and seek objective financial advice when deciding which product to choose and how best to manage it.

# 3.0 What the Banks Have to Offer: Line of Credit Comparison Chart

	TD Canada	RBC	<u>Scotiabank</u>	CIBC	ВМО
	Trust		MD Financial		
Prime is 7.20%	Prime – 0.25%	Prime - 0.25%	Prime - 0.25%	Prime -0.25%	Prime -0.25%
(Subject to change)					
Total Amount	Up To \$350,000	Up To \$350,000	Up to \$375,000	Case by case. Most students need 350,000 but some need more	Up to \$ 350,000, access up to \$95,000 in first year
Credit Card	TD Aeroplan Visa Platinum or TD Platinum Travel Visa Card	\$ 120 fee waived credit card (lots to choose from)	Passport Infinite & Gold American Express both with fees waived on an ongoing basis even after school.	Aventura Gold, \$ 10,000	Please check the website for more information
Annual Borrowing Limit	Please check the website for more information	Full amount available from activation date	\$ 100,000 per years 1-3 and \$75,000 in year 4	Access to the full amount. No annual limit	Up to \$95,000 in first year
Chequing Account	Free TD Chequing account	RBC VIP Banking waived	Unlimited package with fees waived on an ongoing basis	CIBC Smart Plus- free	Please check the website for more information
Cosigner	Majority of applications do not require cosignor	Not required	Required only if initially declined due to credit risk indicators	Not required	Might be required
Repayment	Interest-only monthly payments while in school and for 24 months after you leave school	Never goes into repayment status. It is a line of credit for life	Convert to a personal line of credit after completion of school with same limit and interest rate of prime25%. This line of credit remains open on an ongoing basis with minimum payments of interest only	Interest Only. Licenced dentists also get interest only payments	Pay interest only on what you borrow, with no annual or monthly fees. You can take advantage of interest-only payments while at school and for two years after graduation and after that repayment of principal starts.

## 4.0 Looking After Yourself & Your Future: Disability Insurance

The Schulich School of Medicine & Dentistry strongly encourages you to consider purchasing disability insurance to protect yourself and your assets.

As a medical student, you may be vulnerable to the financial hardships that could result from a disability. Medical student disability insurance protects students from possible financial disaster and may be a wise investment. Purchasing a policy while still in medical school can save you money after graduation and provide the peace of mind necessary to focus on the demands of a career in medicine. Most medical students do not generate income while in school, but instead are accumulating high educational debt. A student that suffers a disability may never realize sufficient income to repay that debt. Repayment of student loans combined with medical expenses and lack of income due to disability can be very damaging to your financial future.

The Ontario Medical Association provides Ontario medical students with an exclusive disability plan that keeps pace with their needs as they progress through school, residency and into practice. The plan is heavily discounted and offered without a medical exam or other detailed health information. The cost is based on age, gender and smoking status only. Once you are enrolled in the plan, the coverage automatically increases with each year of study and seamlessly transitions when you begin residency.

The OMA has put together a helpful explanation of its policy and coverage, which you can access here:

# 5.0 Financial Aid for Medical Students: OSAP, Bursaries & Need Based Awards

In addition to developing a relationship with banks and insurance providers, you will also want to connect (or reconnect) with Western's Student Financial Services to investigate access to government loans and/or bursary funding.

What is OSAP?	An integrated financial assistance program through the Federal and provincial governments.  • Meant to supplement not replace the financial resources that a student is expected to contribute  • Based on Financial Need  • Eligibility for grants automatically accessed
Who is eligible?	<ul> <li>Individuals who:         <ul> <li>are Canadian Citizens and /or permanent resident</li> <li>Protected Person (Protected Person Status Document is required)</li> </ul> </li> </ul>
What might I be entitled to?	Since there are many changes to OSAP this year, you are encouraged to apply, and use the OSAP Aid Estimator when applying, to determine what you are eligible to receive.
Where I can find more information about OSAP, interest rates and repayment?	https://registrar.uwo.ca/student finances/osap government loans/in dex.html
How can I learn more about repayment?	Visit the National Student Loan Centre website at: <a href="https://www.csnpe-nslsc.canada.ca/en/home">https://www.csnpe-nslsc.canada.ca/en/home</a>
What is Bursary?	A bursary is a non – repayable grant awarded on the basis of financial need.
What is a Need- Based Award?	A need-based award is given to students based on a combination of academic merit, demonstration of financial need and in some cases, non-academic requirements.
How do I find out about what awards and or bursaries I might be eligible for?	https://registrar.uwo.ca/student finances/bursaries workstudy.html
When will I find out if I will receive any of these awards?	Decision notification will be sent by November 30 <sup>th</sup> to your @uwo.ca email account.

## 6.0 Useful Contacts

### **Western University Student Financial Services Contacts:**

Financial Counselling Appointments: Online Appointment Scheduler <a href="http://student.uwo.ca">http://student.uwo.ca</a>

General information: http://www.registrar.uwo.ca/Student Finances/index.html

## **Confidential Counselling/Advising/Support:**

Learner Experience Office, Schulich School of Medicine & Dentistry

London: Kresge Building, Room K1

Tel. 519-661-4234

learner.experience@schulich.uwo.ca

Windsor: Medical Education Building, Room 2124A

Tel. 519-253-3000 x 4312

learnerexperience@uwindsor.ca

#### Professional Student Line of Credit Contacts for Windsor:

## **Scotiabank**

Milinda Imiya Mudiyanselage Small Business Advisor 388 Ouellette Avenue, 2<sup>nd</sup> Floor Windsor, ON N9A 6P1

Milinda.imiyamudiyanselage@scotiabank.com

519-973-5409

**Fred Hamidov** 

Firdovsi.hamidov@scotiabank.com

519-973-5821

**Elaine Genyn** 

Elaine.genyn@scotiabank.com

519-973-5396

**RBC - Windsor** 

Jessica Jarosz Financial Advisor 8135 Wyandotte St. E. Windsor, ON N8S 1T4 519-972-0254

Jessica.L.jarosz@rbc.com

# **Professional Student Line of Credit Contacts for London:**

Applications can be started over the phone with credit advisor	Denette St Jules 142 Fullarton St. London, ON N6A 0A4
1-800-769-2511	519-661-1240 <u>Denette.stjules@rbc.com</u>
Signing of documents must be done at branch.	Deflette.stjules@1bc.com
Local Locations & Personnel	
CIBC	BMO Bank of Montreal
Jacob Romu, Sr. Financial Advisor	1-877-CALL-BMO
King & Wellington Banking Centre	Application can be started over the phone with credit
177-355 Wellington Street	advisor
London, ON N6A 3N7	
Tel. 519-661-8000 ext. 340	
Jacob.romu@cibc.com	
Scotiabank	
Rod McFadden	
Senior Healthcare and Professional Advisor and Mutual Fund Representative	
Scotiabank/One London Place	
255 Queens Ave., Suite 100	
London, ON N6A 5R8	
Tel. 519-642-3017 Fax 519-642-3278 Cell: 226- 577-6941	
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